Form Preview

Introduction

Southeast Asia Free Trade Agreements Modernisation Grant Program

Applications under this Grant Opportunity opened on 10 February 2025 and close at 11.30PM AEDST, 24 March 2025

The Australian Government has released the terms of reference for a comprehensive review of our Southeast Asian Free Trade Agreements (FTAs).

The review will identify gaps and opportunities to further strengthen trade and investment in Southeast Asian markets and examine if the rules and commitments in our FTAs remain relevant and fit-for-purpose.

The review will examine market access commitments to ensure they remain comprehensive and commercially meaningful for Australia and our Southeast Asian partners to maximise the benefits to our economies.

Views on how Australia can support accessions to regional FTAs with Southeast Asian economies, identify new FTA opportunities and examine whether Australia's agreements have kept pace with relevant international developments will be a focus of the review.

The department also welcomes views on new and emerging trade topics such as the green economy, digital economy and sustainable agriculture.

Through the provision of grants, Australian trade-exposed industries, peak bodies and representative organisations will be expected to identify opportunities for improved utilisation, upgrade and modernisation of Australia's network of FTAs.

A total of \$1,750,000 over two years (FY 2024/25 and 2025/26) is available. Applications may be from a single entity or be joint (consortia), represented by a 'lead' applicant. Grants are expected to range from \$100,000 to \$250,000, depending on the scope of the activity and the number of parties contributing to the activity.

All applicants are expected and strongly encouraged to co-fund and/or provide an in-kind co-contribution to the grant activities.

If you are successful, you will have six months to conduct your grant activity. Depending on the complexity and scope of the activity you may be provided longer than six months. Please note - all activities funded must be completed by no later than Friday 27 February 2026.

You must meet the applicant eligibility criteria and be delivering an eligible activity to participate in this grant opportunity. Please see Page 2 - Eligibility.

If you have any questions about this grant opportunity, please email us at: ftamodernisation@dfat.gov.au

Assessment of grant applications

Expert Panel

Form Preview

The Department will review all grant applications and provide the eligible applications to a selection panel made up of government officials with expertise in Australia's international trade, services or investment interests and free trade agreement negotiations.

Process

We first review your application against the eligibility criteria.

Only eligible applications will move to the next stage. We consider eligible applications through an open competitive grant process. If eligible, we will assess your application against the assessment criteria and against other applications. We consider your application on its merits, based on:

- how well it meets the criteria
- how it compares to other applications
- whether it provides value with relevant money[1]

When assessing the extent to which the application represents value with relevant money, we will have regard to:

- the overall objective/s to be achieved in providing the grant
- the relative value of the grant sought
- extent to which the proposed activities in the application match identified priorities
- the extent to which the evidence in the application demonstrates that it will contribute to meeting the outcomes/objectives
- the extent to which the grant activities could contribute to the prioritisation of upgrade and modernisation negotiations of Australia's FTA network in Southeast Asia
- the application's potential risks to the Commonwealth, including financial and operational.

[1] See glossary in the Grant Guidelines for an explanation of 'value with money'.

Who will approve grants?

The Expert Panel will provide advice to the Program Delegate on applications deemed eligible under the Program Guidelines.

The Program Delegate is the Assistant Secretary, FTA Implementation and Inclusive Trade Branch, Free Trade Agreements and Stakeholder Engagement Division. The Delegate will decide which grants to approve taking into account the recommendations of the Expert Panel and the availability of grant funds for the purposes of the grant program.

The Delegate's decision is final in all matters, including:

- the approval of the grant
- the grant funding amount to be awarded
- the terms and conditions of the grant

There is no appeal mechanism for decisions to approve or not approve a grant.

Eligibility

* indicates a required field

Form Preview

Eligibility self-assessment

The information on this page relates to your eligibility to participate in this Grant Opportunity. Please take time to carefully read these details.

Under the "Eligibility self-assessment" section below, you will be asked to answer several questions. Your responses will determine your eligibility to participate in this Grant Opportunity.

Eligibility criteria

We cannot accept an application if you do not satisfy relevant eligibility criteria.

We cannot provide a grant if you receive funding from another government source for the same purpose.

Who is eligible to apply for a grant?

To be eligible to receive a grant, the potential grantee must:

- have an Australian Business Number (ABN)
- be registered for the purposes of GST
- have an account with an Australian financial institution

and be one of the following entity types:

- a company incorporated in Australia
- a company incorporated by guarantee
- an incorporated trustee on behalf of a trust
- an incorporated association
- a joint (consortia) application with a lead organisation[1]
- a registered charity or not-for-profit organisation
- a publicly funded research organisation
- an Aboriginal and/or Torres Strait Islander Corporation registered under the Corporations (Aboriginal and /or Torres Strait Islander) Act 2006
- be a peak industry body (e.g. Australian Hotels Association), representative organisation or members organisation

Who is not eligible to apply for a grant?

You are not eligible to apply if you are:

- a Commonwealth, state, territory or local government agency or body (including government business enterprises)
- an individual or persons[2]
- unincorporated association
- overseas resident/organisation
- any organisation not included in section 4.1 of the Grant Guidelines.

What the grant money can be used for

Eligible grant activities

Form Preview

To be eligible for funding, the grant activity must address the intended outcomes of the program and be undertaken between the agreed start and end dates. The activity must also result in an informational product for use by government.

Eligible activities will be set out in the relevant grant agreement and may include:

- quantitative and qualitative research
- forecasting, modelling, statistical analysis and feasibility studies
- competitor, sector or market analyses
- stakeholder engagement and activities facilitating stakeholder engagement
- developing and drafting strategies to influence further liberalisation of one or many economies towards improved market access or regulatory reform
- result in an evidence-based informational product including recommendations
- provide priorities and identification of areas for improved trade and investment liberalisation

Eligible expenditure

You can only spend the grant on eligible expenditure you have incurred on eligible grant activities.

Eligible expenditure items are:

- specialist technical services
- software required for research or analysis related to the grant activity
- economy flights in Australia, modest accommodation costs (3-4 star hotel), meals and travel allowances refer to ATO Tax Determination, noting limitations outlined in Section 5.3 of the Grant Guidelines
- communication and translation
- venue hire and catering
- advertising and promotion to your relevant stakeholders
- production costs, support staff wages and/or fees directly related to the activity (business-as-usual wages or fees will not be supported)
- labour costs of employees to deliver the core elements of the grant activity (business-as-usual labour costs will not be supported)

We may update the guidelines on eligible and ineligible expenditure from time to time. Any such update would ensure value with relevant money and would adhere to the policy outcomes identified in these Grant Guidelines. If your application is successful, the version in place when you submitted your application applies to your grant activity.

If your application is successful, we may ask you to clarify activity costs that you provide in your application. You may need to provide evidence such as quotes for major costs.

Not all expenditure on your grant activity may be eligible for grant funding. The Program Delegate makes the final decision on what is eligible expenditure and may give additional guidance on eligible expenditure if required.

You must incur the expenditure on your grant activities between the start date and end or completion date for your grant activity/grant agreement for it to be eligible.

What the grant money cannot be used for

You cannot use the grant for the following:

- activities that support or promote the benefit of a single commercial or government enterprise
- activities that may distort trade or disadvantage Australian industries

Form Preview

- costs not directly incurred in carrying out the program (including overhead costs)
- capital expenditure, including purchase of real estate, land, vehicles and construction works.
- purchase of equipment (for example, musical instruments, computers, videos, photographic or printing equipment)
- activities which are already commercially viable in their own right
- overseas travel
- legal expenses
- costs incurred in the preparation of a grant application or related documentation
- subsidy of general ongoing administration of an organisation such as electricity, phone, rent, and/or administrative charges levied by the applicant's organisation
- activities for which other Commonwealth, state, territory or local government bodies have primary responsibility
- business-as-usual or ongoing salaries or wages that are not directly related to the activity (including for research staff) and honorariums
- covering of retrospective costs or recurrent funding of activities, and
- completed activities

We generally do not fund travel and accommodation for attendance at conferences or meetings; participation in fieldwork; or other events. Such activities must be of direct relevance to the proposal and objectives.

[1] The Australian Government recognises that some organisations may seek to form consortia in order to apply for a grant under the Program. Consortia are eligible to apply and the relevant conditions applicable to consortia are at 7.2 'Joint Applications'
[2] A person is a natural person, an individual, a human being.

Eligibility self-assessment

You must answer all of the first three questions. If you answer No to any of these questions, you will be ineligible to submit an application under this Grant Opportunity

You must also select one of the 'entity types'. In this part, if you select 'Other', you will be asked to describe your legal entity. You will then have two options:

a) you can email us at ftmmodernisation@dfat.gov.au to seek our feedback on whether the entity type you describe is an eligible entity for the purposes of this Grant Opportunity, or

b) you can choose to exit this form and consider making a submission to the Review outside the Grant Opportunity process.

Number (ABN)? *	() Yes	O NO
Are you registered for the purposes of GST? *	○ Yes	○ No
Do you have an account with an Australian financial institution *	○ Yes	○ No

Form Preview

Select which of the following apply to your entity. *	 ☐ A company incorporated in Australia ☐ A company incorporated by quarantee 	 □ A registered charity or not-for-profit organisation □ A publicly funded research organisation
	☐ An incorporated trustee on behalf of a trust	☐ An Aboriginal and/ or Torres Strait Islander Corporation registered under the Corporations (Aboriginal and /or Torres Strait Islander) Act 2006
	☐ An incorporated association	☐ A peak industry body (e.g. Australian Hotels Association), representative organisation or members organisation
	☐ A joint (consortia) application with a lead organisation	□ Other:
Please contact us by email (fttamodernisatio fttamodernisatio<	n@dfat.gov.au) to discus	ss your entity type so
I have received confirmation that my organisation type is eligible to apply for this Grant Opportunity *	○ Yes	○ No

Conflicts of interest

Any conflicts of interest could affect the performance of the grant opportunity or program. There may be a <u>conflict of interest</u>, or perceived conflict of interest, if the Department's staff, any member of a selection panel or advisor and/or you or any of your personnel:

- has a professional, commercial or personal relationship with a party who is able to influence the application selection process, such as an Australian Government officer or member of an external panel
- has a relationship with or interest in, an organisation, which is likely to interfere with or restrict the applicants from carrying out the proposed activities fairly and independently or
- has a relationship with, or interest in, an organisation from which they will receive personal gain because the organisation receives a grant under the grant program/ grant opportunity.

You must declare (see below), as part of your application, any perceived or existing conflicts of interests or that, to the best of your knowledge, there is no conflict of interest.

If you later identify an actual, apparent, or perceived conflict of interest, you must inform the Department in writing immediately.

ABN *

I declare that, to the best of n proposed Activity have any co Conflict of Interest No known conflict of Interest	ny knowledge, no personnel involved in the onflict of interest *
If you are awarded a grant and you la	nter identify an actual, apparent, or perceived conflict of interest, writing immediately at ftamodernisation@dfat.gov.au
 that, to the best of their know Conflict of Interest No known conflict of Interest Not applicable If you are awarded a grant and any page 1 	ticipating in this application have declared to me pledge, they have no conflict of interest * artner organisations later identifies an actual, apparent, must inform the Department in writing immediately at
	funding under this Grant Opportunity, you may still make de the grant process. Details on the submission process [INSERT URL ONCE KNOWN].
The question below cannot be cha further questions or submit this a	anged and means you will not be able to complete any pplication.
This number/amount is calculated.	
Applicant Details	
* indicates a required field	
Applicant Organisation an	d Contact Details
If you are leading a consortia/have details' section below	e partners, please also complete the 'Joint (consortia)
Organisation Name *	Organisation Name
	○ Community ○ Peak body ○ Research ○ Other:Group body
	Please list all that are applicable eg. agriculture, fishing, digital economy, green economy, competition, labour, critical minerals/mining, First Nations trade, gender and inclusivity, sustainable agriculture etc

Form Preview

The ABN provided will be used to look up the following information. Click Lookup above to check that you have entered the ABN correctly.

I	Information from the Australian Business Register
I	ABN
I	Entity name
I	ABN status
I	Entity type
I	Goods & Services Tax (GST)
I	DGR Endorsed
I	ATO Charity Type <u>More information</u>
I	ACNC Registration
I	Tax Concessions
I	Main business location
Į	

Must be an ABN.

Please include your organisation's ABN here (you can also use the lookup function to do that)

Contact details

Postal Address *	Address			
	Address Line required.	1, Suburb/Town, State/Pro	ovince, and	Country are
Primary Contact *	Title	First Name	Last Nam	e
Position *				
Phone Number *				
	Please includ	e Country Code eg. +61		
Email *				
	Must be an e	mail address		

Evidence of Support and Accountant Declaration

We require your organisation to confirm that it supports the proposed activity and that funds have been made available to deliver the grant activity.

Letter of Support: you need to provide a Letter of Support from an officer who represents your organisation eg. CEO or Chair, that addresses the following:

Form Preview

- details of your organisation
- an overview of how your organisation will successfully complete the grant activity
- an outline of the relevant experience and/or expertise your organisation will bring to the activity
- the roles/responsibilities of members of your organisation and their contributions
- details of a nominated management level contact officer in your organisation

Accountant Declaration: you need to provide an Accountant Declaration confirming that your organisation has budgeted sufficient funds to cover your proposed activities

The template for this purpose can be downloaded here.

Signed Letter of Support and Accountant Declaration *	Attach a file: Click the button to upload the completed Letter of Support/ Accountant Declaration for your organisation
Joint (consortia) details	
Are you leading a Joint (consoapplication? *	Ortia) O Yes O No If Yes, please add all Joint (consortia) member details in the next section
Click "Add More" below to insert	additional consortia members.
Joint (consortia) member Name *	
Location *	
Industry/Sector *	
How will the consortia member work with you / other partners to deliver the activity? *	Word count: Must be no more than 400 words.
Relevant experience / expertise *	
	Word count: Must be no more than 400 words.
Roles / responsibilities *	
	Word count: Must be no more than 400 words.

Form Preview

Contact officer name	*	Title	First Name	Last Name	
Contact officer phone	*				
•					
Letter of Support and	Account	tant Decl	aration		
If you are leading a Joint provide a Letter of Supp Chair, and an Accountant	ort signed	d by an ap	propriate officer o	f their organisation	
Letter of Support: the pa	artner org	anisation	needs to provide t	he following:	
 details of the partn 	•				
 an overview of how any other partner or an outline of the rel bring to the activity 	ganisatio	ns in the g	roup to successfu	lly complete the g	grant activity
the roles/responsibi contribute (if any)details of a nominat		·			y will
Accountant Declaration: sufficient funds to cover				firm that their org	ganisation has
The template for this pu	rpose can	be downl	oaded <u>here</u> .		
Signed Letter of		Attach a f	ile:		
Support and Accounta Declaration *	ant				
Deciaration			utton to upload the t Declaration for all is activity		
Previous Funding					
Have you or any Joint members previously r from the Australian G activity you have prop application? *	eceived overnme	funding ent for th	e yourself or any ap	O No plete the following plicable Joint (conso	section for ortia) members.
Previous Australiar	n Gover	nment f	unding		
If Yes, please provide de	etails				
		of y funded	Amount fund	ed Financia	l year/s

Form Preview

Proposed Activity - summary

* indicates a required field

Activity Summary

This page is intended to capture, at a high level, information about your activity You will be asked to address specific Selection Criteria on the Activity Details page

Name of Activity *	
	Word count: Must be no more than 20 words.
Activity Description *	
	Word count: Must be no more than 500 words.
Proposed Start Date *	Must be a date and between 1/5/2025 and 27/2/2026.
Expected End Date *	
	Must be a date and between 1/5/2025 and 27/2/2026.

Activity Details

* indicates a required field

Deliverables

Each Criterion has a weighting to reflect the assessment process. For clarity, weighting is as follows:

Criterion 1 (20%); Criterion 2 (20%); Criterion 3 (40%) and Criterion 4 (20%)

Criterion 1

The activity must be in the scope of and relate to modernising or enhancing at least one of Australia's in-force FTAs with a Southeast Asian economy, or a possible future Australian FTA in the region.

You may choose to address Criterion 1(a), 1(b) or both.

Which of the following points are you addressing? *

- ☐ 1a. how your activity is in the scope of FTA upgrade negotiations with one or more of Australia's in-force FTAs with Southeast Asian partners
- $\ \square$ 1b. how your activity is in the scope of FTA negotiations with one or more Southeast Asian economies

Form Preview

1a. Describe how your activity is in the scope of FTA upgrade ne one or more of Australia's in-force FTAs with Southeast Asian page 15.	
Word count: Must be no more than 400 words.	
1b. Describe how your activity is in the scope of FTA negotiation more Southeast Asian economies *	s with one or
Word count: Must be no more than 400 words.	
Criterion 2	
The activity must relate to the export of goods, services or investment fi and emerging progressive trade issues eg. digital and green economy, la energy/ climate change.	
You must address Criteria 2(a) and 2(b).	
2a. Which industry, sector, good or service will your activity rela	ite to? *
Word count: Must be no more than 400 words.	
2b. Describe why your organisation is representative, recognise to conduct activities and provide information about the particula sector, good or service *	
Word count: Must be no more than 400 words.	
Criterion 3	
The activity must relate to the enhancement or modernisation of FTAs widentifying barriers, opportunities, ways or approaches to increase Austrinvestment in Southeast Asia and/or to facilitate trade for Australian bus	alian exports and
You may choose to address Criterion 3(a) or 3(b) or 3(c) two of these cr	iteria or all three

□ 3a. current or possible barriers or impediments to trade or investment faced by

Which of the following points are you addressing? *

Australian businesses, and potential options to address impediments

☐ 3c. opportunities to enhance	sed trade or investment for Aus e Australia's approach to new a n economy, sustainable agricult	nd emerging trade issues
	sible barriers or impediment sses, and potential options to	
Word count: Must be no more than 400 words.		
3b. Describe opportunities businesses *	for increased trade or invest	ment for Australian
Word count: Must be no more than 400 words.		
	to enhance Australia's appro onomy, green economy, sus	
Word count: Must be no more than 400 words.		
Criterion 4		
The activity must be forward lo to at least 2040.	ooking and have consideration fo	or the relevance of the activity
4a. Describe how the activito 2040 *	ty will inform Australia's FTA	A modernisation priorities
Word count: Must be no more than 400 words.		
Milestones		
Describe your milestones, inclu	uding delivery timeframes and d	ependencies.
Milestone	Delivery Timeframe I	Dependencies
Must be no more than 200 words		

Form Preview

Undertaking of my responsibilities

I understand that if my proposed activity receives funding, it must 2026. *

Yes

We may ask that less-complex activities and/or completed by no later than 27 February those that receive a smaller amount of grant funding be delivered in a shorter timeframe eg. six months

Funding & Budget

* indicates a required field

Budget

Please provide an expected budget overview.

- The Budget in this section is intended to capture each line item in your activity, including the total of any contributions made by Joint (consortia) members. Note: individual Joint (consortia) member contributions are to be added in the section "Consortia Contributions" below
- Ensure all costs quoted in the budget are in Australian dollars (ex-GST)
- You need to enter them as whole numbers only.

In the table below, click "Add more" to insert additional lines to show all budget items associated with your activity

Line item	Cost of line item	Total cost		organisation/	Australian Government Contribution
eg. research,	Must be a whole	Must be a whole	Must be a whole	Enter 0 if not	Must be a whole
communication/	number (no	number (no	number (no	applicable.	number (no
translation,	decimal place)	decimal place).	decimal place).	Must be a whole	decimal place).
domestic travel				number (no	
				decimal place).	

Total Cost *	Total Applicant Contribution *	Total contribution from joint (consortia) organisation/s *	Total Australian Government Contribution *
This number/amount is calculated.	This number/amount is calculated.	This number/amount is calculated.	This number/amount is calculated.
Validation: Total Cost less [Total Applicant Contribution + Total contribution from each Joint (consortia) organisation + Total Australian Government Contribution]			

This number is calculated and must be equal to zero.					
In-Kind Contribution					
Will you be providing an incontribution? *	kind C) Yes	○ No		
Contribution	Details		Approximate Value		
			Must be a dollar amount.		
This number/amount is calculated. Consortia Contributions					
Consortia Partner		Amount			
Organisation name		Must be a dollar	amount.		
Total Consortia Contributions This number/amount is calculated. Validation: Total Consortia Contributions less Total contribution from Joint (consortia) organisations This number/amount is calculated and must be equal to zero.					
Application Submission Details * indicates a required field					
The deadline for submitting applications is 11.30PM AEDST, 24 March 2025					

Form Preview

Privacy of your information

We treat your personal information according to the <u>Privacy Act 1988</u> and the <u>Australian</u> Privacy Principles. This includes letting you know:

- what personal information we collect
- why we collect your personal information
- who we give your personal information to.

Your personal information can only be disclosed to someone else for the primary purpose for which it was collected, unless an exemption applies.

The Australian Government may also use and disclose information about grant applicants and grant recipients under this grant opportunity in any other Australian Government business or function. This includes disclosing grant information on GrantConnect as required for reporting purposes and giving information to the Australian Taxation Office for compliance purposes.

We may share the information you give us with other Commonwealth entities for purposes including government administration, research or service delivery, according to Australian laws.

As part of your application, you declare your ability to comply with the *Privacy Act 1988* and the Australian Privacy Principles and impose the same privacy obligations on officers, employees, agents and subcontractors that you engage to assist with the activity, in respect of personal information you collect, use, store, or disclose in connection with the activity. Accordingly, you must not do anything, which if done by the Department of Foreign Affairs and Trade would breach an Australian Privacy Principle as defined in the Act.

I declare my ability to comply with the Privacy Act 1988 *

Agree

If you are awarded a grant and you have partner organisation/s, this declaration will also include those organisations

This application is submitted by:

Name *	Title	First Name	Last Name	
Position *				
Email *				
	Must be an email address. Add additional email details if the person lodging the application is different to the person on the Applicant Details page			
Phone Number	person loo	lude Country Code e Iging the application Details page		

Form Preview

Date *	
	Must be a date.

Submit application

When you select 'Review and Submit' from the 'Form navigation' list, the entire draft application will be presented. Please carefully read your application and once you are satisfied the application is complete, select 'Submit' at the bottom of the form'.

You should receive an auto-generated email confirming that your application has been lodged. If you do not receive an acknowledgement email, please contact us at ftamodernisation@dfat.gov.au.